



Livonia

Wayne County

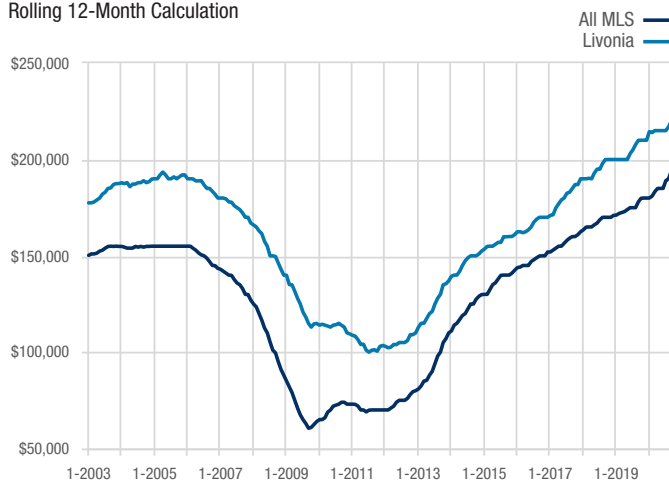
| Residential Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 9-2019 | Thru 9-2020 | % Change |
| New Listings | 176 | 153 | - 13.1% | 1,611 | 1,416 | - 12.1% |
| Pending Sales | 124 | 148 | + 19.4% | 1,176 | 1,198 | + 1.9% |
| Closed Sales | 142 | 150 | + 5.6% | 1,123 | 1,065 | - 5.2% |
| Days on Market Until Sale | 21 | 22 | + 4.8% | 21 | 22 | + 4.8% |
| Median Sales Price* | \$214,450 | \$231,500 | + 8.0% | \$212,000 | \$223,750 | + 5.5% |
| Average Sales Price* | \$222,151 | \$241,631 | + 8.8% | \$221,169 | \$236,761 | + 7.0% |
| Percent of List Price Received* | 98.2% | 100.5% | + 2.3% | 98.7% | 99.9% | + 1.2% |
| Inventory of Homes for Sale | 262 | 137 | - 47.7% | — | — | — |
| Months Supply of Inventory | 2.2 | 1.1 | - 50.0% | — | — | — |

| Condo Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 9-2019 | Thru 9-2020 | % Change |
| New Listings | 26 | 24 | - 7.7% | 153 | 139 | - 9.2% |
| Pending Sales | 13 | 20 | + 53.8% | 116 | 124 | + 6.9% |
| Closed Sales | 10 | 19 | + 90.0% | 106 | 108 | + 1.9% |
| Days on Market Until Sale | 16 | 21 | + 31.3% | 22 | 36 | + 63.6% |
| Median Sales Price* | \$144,500 | \$168,000 | + 16.3% | \$135,000 | \$143,000 | + 5.9% |
| Average Sales Price* | \$141,060 | \$186,474 | + 32.2% | \$148,214 | \$164,967 | + 11.3% |
| Percent of List Price Received* | 99.4% | 98.3% | - 1.1% | 97.6% | 97.8% | + 0.2% |
| Inventory of Homes for Sale | 29 | 13 | - 55.2% | — | — | — |
| Months Supply of Inventory | 2.4 | 1.0 | - 58.3% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

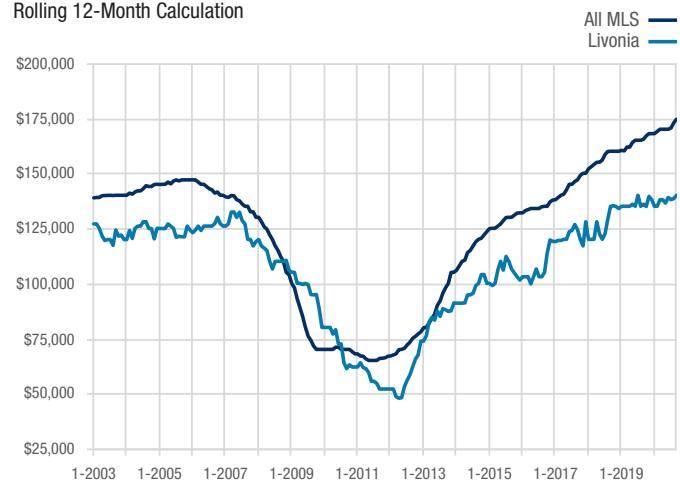
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.